

VIVEKANAND COLLEGE, KOLHAPUR (AUTONOMOUS)
STATEMENT OF SYLLABUS COMPLETION

Year- 2022-23

Semester- I

Name of teacher- Mr.S.N.Chavan

Department- Commerce

Class	Subject	Syllabus assigned	Syllabus Completion	Syllabus not Covered	Remark
B.com II	Fundamentals of Entrepreneurship	<p>Module -I Entrepreneur: Concept- classification- functions- qualities of successful entrepreneurs- concept of Sociopreneur, Edupreneur, Ecopreneur, Intrapreneur and Netpreneur- Obstacles to become an entrepreneur- Challenges before an entrepreneur in modern era. Practical: Group discussion on various types of entrepreneurs.</p> <p>Module -II Entrepreneurship: Concept- Importance- Theories of entrepreneurship- Joseph Schumpeter's Innovation theory, Knight's risk-taking theory - Entrepreneurship in service Industry- Role of service sector in national economy- opportunities in service sector. Practical: Power point presentation on opportunities of service industry.</p> <p>Module -III Entrepreneurship Development: Concept – Process of EDP in India - Institutional support for Entrepreneurship development - EDI, NIESBUD, MCED, DIC – Recent trends – Start up, Stand up, Skill India, Make in India- Incubation Centre- concept and importance. Practical: Prepare wallpaper on any concept of recent trends or institutional support.</p> <p>Module -IV Stories of Successful Entrepreneurs: Male: Chitale Brothers (Chitale Dairy), Vijay Menon (Menon & Menon Ltd.), Hamant Rao Gaikwad (BVG), Sachin Bansal & Binny Bansal (Flipkart). Female: Aditi Gupta (Whisper Girl), Veena Patil</p>	<p>Entrepreneur: Concept- classification- functions- qualities of successful entrepreneurs- concept of Sociopreneur, Edupreneur, Ecopreneur, Intrapreneur and Netpreneur- Obstacles to become an entrepreneur- Challenges before an entrepreneur in modern era. Practical: Group discussion on various types of entrepreneurs.</p> <p>Module -II Entrepreneurship: Concept- Importance- Theories of entrepreneurship- Joseph Schumpeter's Innovation theory, Knight's risk-taking theory - Entrepreneurship in service Industry- Role of service sector in national economy- opportunities in service sector. Practical: Power point presentation on opportunities of service industry.</p> <p>Module -III Entrepreneurship Development: Concept – Process of EDP in India - Institutional support for Entrepreneurship development - EDI, NIESBUD, MCED, DIC – Recent trends – Start up, Stand up, Skill India, Make in India- Incubation Centre- concept and importance. Practical: Prepare wallpaper on any concept of recent trends or institutional support.</p> <p>Module -IV Stories of Successful Entrepreneurs: Male: Chitale Brothers (Chitale Dairy), Vijay Menon (Menon & Menon Ltd.), Hamant Rao Gaikwad (BVG), Sachin Bansal & Binny Bansal (Flipkart). Female: Aditi Gupta (Whisper Girl), Veena Patil</p>	--	

		(Veena World), Vandana Luthra (VLCC), Sima Shaha (Mohak Lassi center and dairy) -their entrepreneurial sketch and qualities. Practical: Take interview of local entrepreneur and write assignment on its entrepreneurial journey.	(Veena World), Vandana Luthra (VLCC), Sima Shaha (Mohak Lassi center and dairy) -their entrepreneurial sketch and qualities. Practical: Take interview of local entrepreneur and write assignment on its entrepreneurial journey.		
B.Com III - B/C	Business Regulatory Framework-I	Module -I -Concepts: Definition of Business Law and its sources- Law of contract- essential elements of contract-Performance of contract-Discharge of contract-Remedies for breach of Contract Module -II -Special Contract: - i)Contract of Bailment and Pledge- meaning- Duties and Rights of Bailor and Bailee. ii) Contract of Agency-Definition- creation- termination- Duties and Rights of Agent and Principal.	Module -I -Concepts: Definition of Business Law and its sources- Law of contract- essential elements of contract-Performance of contract-Discharge of contract-Remedies for breach of Contract Module -II -Special Contract: - i)Contract of Bailment and Pledge- meaning- Duties and Rights of Bailor and Bailee. ii) Contract of Agency-Definition- creation- termination- Duties and Rights of Agent and Principal.		
		Module -III - Sale of goods Act: Meaning- Formation of contract of sale- Sale and Agreement to sale- Conditions and Warranties - Transfer of property in Goods-Performance of contract of sale-Unpaid seller	Module -III - Sale of goods Act: Meaning- Formation of contract of sale- Sale and Agreement to sale- Conditions and Warranties - Transfer of property in Goods-Performance of contract of sale-Unpaid seller		
		Module -IV - Consumer Protection Act Definitions of Consumer- Consumer Compliant, Complainant- Consumer Dispute- Consumer Dispute Redressal Agencies.	Module -IV - Consumer Protection Act Definitions of Consumer- Consumer Compliant, Complainant- Consumer Dispute- Consumer Dispute Redressal Agencies.		
B.Com III-	Industrial Management Paper- I	Module-I Introduction to Industrial Management: Meaning nature, scope and Importance of Industrial Management, Challenges in Industrial Management, Industrial Management functions, Recent Trends in Industrial Management -Enterprise Resource Planning (ERP) -concept, ERP Software Modules, Importance, merits and demerits	Module-I Introduction to Industrial Management: Meaning nature, scope and Importance of Industrial Management, Challenges in Industrial Management, Industrial Management functions, Recent Trends in Industrial Management -Enterprise Resource Planning (ERP) -concept, ERP Software Modules, Importance, merits and demerits		
		Module-II Factory Location and Plant Layout: a) Factory Location: Meaning Factory location selection, factors affecting size of the firm, and Factors affecting Location of Factory. b) Plant Layout: Meaning, Objectives, Importance of Plant Layout. Factors affecting Layout, Types of Layout process layout, product layout, Combined layout and cellular layout.	Module-II Factory Location and Plant Layout: a) Factory Location: Meaning Factory location selection, factors affecting size of the firm, and Factors affecting Location of Factory. b) Plant Layout: Meaning, Objectives, Importance of Plant Layout. Factors affecting Layout, Types of Layout process layout, product layout, Combined layout and cellular layout.		
		Module-III Work Environment: A) Work Environment- Meaning and Importance of Work	Module-III Work Environment: A) Work Environment- Meaning and Importance of Work		

B.Com III-	Industrial Management Paper-II	<p>Introduction to Human Resource Management (HRM) and Human Resource Management (HRP) Nature, Scope, Objectives, Functions of HRM, Strategic Human Resource Management, Skills and Proficiency of HR managers. Objectives of HRP, Requirements of effective HRP, HRP Process, Manpower Demand Forecasting Techniques. Job Analysis: Concept, Job Description, Job Specification and Job Analysis Process.</p>	<p>Introduction to Human Resource Management (HRM) and Human Resource Management (HRP) Nature, Scope, Objectives, Functions of HRM, Strategic Human Resource Management, Skills and Proficiency of HR managers. Objectives of HRP, Requirements of effective HRP, HRP Process, Manpower Demand Forecasting Techniques. Job Analysis: Concept, Job Description, Job Specification and Job Analysis Process.</p>
		<p>Employee Talent acquisition: Introduction to Recruitment--Sources of Recruitment, Recruitment Process, Types of Recruitment. Introduction to Selection--- Selection Process, Tests of Selection, Orientation and Induction Process.</p>	<p>Employee Talent acquisition: Introduction to Recruitment--Sources of Recruitment, Recruitment Process, Types of Recruitment. Introduction to Selection--- Selection Process, Tests of Selection, Orientation and Induction Process.</p>
		<p>Employee Training and Development: Employee Training: Difference Between Training and Development, Need for Training, Training Process, Evaluation of Training, Types of Training, Selection of Training Methods. Employee Development: Introduction To Executive Development. Objectives of Executive Development, Methods of Executive Development.</p>	<p>Employee Training and Development: Employee Training: Difference Between Training and Development, Need for Training, Training Process, Evaluation of Training, Types of Training, Selection of Training Methods. Employee Development: Introduction To Executive Development. Objectives of Executive Development, Methods of Executive Development.</p>
		<p>Employee Performance Appraisal and Merit Rating : Employee Performance Appraisal – Meaning and purpose of Employee Performance, Job evaluation Vs performance appraisal, Basis of Performance Appraisal, Performance Appraisal Process, Methods of Performance Appraisal, Essentials of Effective Performance Appraisal - Ethics in Performance Appraisal, Problems of Performance Appraisal. Merit Rating – Meaning, Benefits of Merit Rating – Difference between performance appraisal and merit rating</p>	<p>Employee Performance Appraisal and Merit Rating : Employee Performance Appraisal – Meaning and purpose of Employee Performance, Job evaluation Vs performance appraisal, Basis of Performance Appraisal, Performance Appraisal Process, Methods of Performance Appraisal, Essentials of Effective Performance Appraisal - Ethics in Performance Appraisal, Problems of Performance Appraisal. Merit Rating – Meaning, Benefits of Merit Rating – Difference between performance appraisal and merit rating</p>

		Environment - Factors Affecting Work Environment - Lighting, Ventilation, Sanitation, Noise Control and Air Conditioning. B) Industrial Pollution - Meaning, -Causes -Effects - Measures of Industrial Pollution. Environment Protection Act.	Environment - Factors Affecting Work Environment - Lighting, Ventilation, Sanitation, Noise Control and Air Conditioning. B) Industrial Pollution - Meaning, -Causes -Effects - Measures of Industrial Pollution. Environment Protection Act.		
		Module-IV Maintenance Management: Concept Maintenance Management, Importance Objectives of Effective Maintenance System, Types of Maintenance System, Functions of Maintenance Management -Recent Trends in Plant Maintenance.	Module-IV Maintenance Management: Concept Maintenance Management, Importance Objectives of Effective Maintenance System, Types of Maintenance System, Functions of Maintenance Management -Recent Trends in Plant Maintenance.	-	
M.Com I	Managerial Economics	Module I Introduction to Managerial Economics 1.1 Meaning, Nature, Scope and Importance 1.2 Role and Responsibilities of managerial Economics and Decisions making 1.3 Objectives of Business Firm 1.4 Fundamental concepts of managerial economics - opportunity cost, incremental, time, discounting and equi-marginal	Module I Introduction to Managerial Economics 1.1 Meaning, Nature, Scope and Importance 1.2 Role and Responsibilities of managerial Economics and Decisions making 1.3 Objectives of Business Firm 1.4 Fundamental concepts of managerial economics - opportunity cost, incremental, time, discounting and equi-marginal	-	
		Module II Demand Analysis and Supply Analysis 2.1 Demand function and Elasticity of demand 2.2 Types of elasticity of demand- Types of price elasticity and measurement of price elasticity of demand; income, cross and advertising elasticity of demand; 2.3 Applications of network, externalities, J Type demand curve; Veblen effect and elasticity of demand in Managerial decisions. 2.4 Supply Analysis - supply function; law of supply; elasticity of supply; equilibrium of supply and Demand	Module II Demand Analysis and Supply Analysis 2.1 Demand function and Elasticity of demand 2.2 Types of elasticity of demand- Types of price elasticity and measurement of price elasticity of demand; income, cross and advertising elasticity of demand; 2.3 Applications of network, externalities, J Type demand curve; Veblen effect and elasticity of demand in Managerial decisions. 2.4 Supply Analysis - supply function; law of supply; elasticity of supply; equilibrium of supply and Demand	-	
		Module III Consumer Behavior and Demand Forecasting 3.1 Indifference curve Analysis- Meaning, Indifference map, characteristics, MRS; Marginal Rate of Substitution 3.2 Consumers equilibrium, Application of IC curve 3.3 Demand forecasting - Methods of Demand Forecasting- trend projection, least square, time series and graphical method 3.4 Importance of Demand forecasting/ case study on	Module III Consumer Behavior and Demand Forecasting 3.1 Indifference curve Analysis- Meaning, Indifference map, characteristics, MRS; Marginal Rate of Substitution 3.2 Consumers equilibrium, Application of IC curve 3.3 Demand forecasting - Methods of Demand Forecasting- trend projection, least square, time series and graphical method 3.4 Importance of Demand forecasting/ case study	-	

		demand forecasting	on demand forecasting		
		<p>Module IV Theory of Production and Cost 4.1 meaning and concept of production function; Cobb Dugglus production function – short run production function – Long-run production function- Cobb Douglas production function 4.2 Break Even Analysis and its Applications in Business Analysis 4.3 Break Even - Cost concepts-money cost and real cost, private and social cost, opportunity cost-modern approach to cost curves 4.4 Cost and Revenue : Concept and Curve</p>	<p>Module IV Theory of Production and Cost 4.1 meaning and concept of production function; Cobb Dugglus production function – short run production function – Long-run production function- Cobb Douglas production function 4.2 Break Even Analysis and its Applications in Business Analysis 4.3 Break Even - Cost concepts-money cost and real cost, private and social cost, opportunity cost-modern approach to cost curves 4.4 Cost and Revenue : Concept and Curve</p>		
M.Com I	Business Administration II	<p>Module I Marketing Management: Meaning, Definition, Nature, Scope, Functions and Importance of Marketing Management, Difference Between Selling and Marketing, Marketing Environment, Marketing Planning, Factors Affecting Consumer Behavior , Market Segmentation, Targeting And Positioning, Marketing Mix, 4 P's Of Marketing, Marketing Information System. Practical: Visit a business organization nearby and study the marketing system of the unit planning, segment the target, marketing mix they offer in detail. Prepare a report and submit.</p>	<p>Module I Marketing Management: Meaning, Definition, Nature, Scope, Functions and Importance of Marketing Management, Difference Between Selling and Marketing, Marketing Environment, Marketing Planning, Factors Affecting Consumer Behavior , Market Segmentation, Targeting And Positioning, Marketing Mix, 4 P's Of Marketing, Marketing Information System. Practical: Visit a business organization nearby and study the marketing system of the unit planning, segment the target, marketing mix they offer in detail. Prepare a report and submit.</p>		
		<p>Module II Issues And Development In Marketing: Concept of CRM and its application, Direct Marketing – Tools Used, Retailing, Service Marketing, B2B Marketing, Ethical and Legal Aspects of marketing, Digital Marketing, Green Marketing, Online Marketing Practical: Meet minimum 30 people around your residence, take survey on awareness of contemporary marketing issues, experience of sample on on-line marketing , social marketing, prepare a survey report and submit.</p>	<p>Module II Issues And Development In Marketing: Concept of CRM and its application, Direct Marketing – Tools Used, Retailing, Service Marketing, B2B Marketing, Ethical and Legal Aspects of marketing, Digital Marketing, Green Marketing, Online Marketing Practical: Meet minimum 30 people around your residence, take survey on awareness of contemporary marketing issues, experience of sample on on-line marketing , social marketing, prepare a survey report and submit.</p>		
		<p>Module III Financial management:</p>	<p>Module III Financial management:</p>		

		<p>Meaning, Definition, Nature, Scope, Functions, and Importance of Financial Management, Financial Planning, Cost of Capital, Capital Budgeting, Lease Finance, Hire Purchase Working Capital Management, - Ratio Analysis, Dividend Policy, Depreciation Methods, Financial Management For Business Expansion, Combination And Acquisition</p> <p>Practical: Analyze the financial statements of any firm with the help of ratio analysis to know their liquidity, profitability, and solvency.</p> <p>Module IV Issues And Development In Financial Management: Credit Rating, Project Financing, Factoring, Marketing of Financial Services.</p> <p>Practical: Visit a nearby banking and financial institutions to know various types of financial services provided by to customers and types of channels used for marketing purpose</p>		
		<p>Meaning, Definition, Nature, Scope, Functions, and Importance of Financial Management, Financial Planning, Cost of Capital, Capital Budgeting, Lease Finance, Hire Purchase Working Capital Management, - Ratio Analysis, Dividend Policy, Depreciation Methods, Financial Management For Business Expansion, Combination And Acquisition</p> <p>Practical: Analyze the financial statements of any firm with the help of ratio analysis to know their liquidity, profitability, and solvency.</p> <p>Module IV Issues And Development In Financial Management: Credit Rating, Project Financing, Factoring, Marketing of Financial Services.</p> <p>Practical: Visit a nearby banking and financial institutions to know various types of financial services provided by to customers and types of channels used for marketing purpose</p>	-	

(Signature of the Head of Department)



(Signature of the Teacher)

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Name of teacher- Mr. S.N.Chavan

Semester-IInd Department- Commerce

Class	Subject	Syllabus assigned	Syllabus Completion	Syllabus not Covered	Remark
B.com II	Fundamentals of Entrepreneurship	<p>Module I Micro, Small and Medium Enterprises (MSME) - Definition -Importance - Problems & remedies of MSME- - Steps involved in the formation of small and medium enterprises- location, clearances, permits required, formalities, licensing and registration procedure, E-commerce, Franchising - concept, characteristics & importance.</p> <p>Practical: Group discussion on various concepts in this module.</p> <p>Module II Women Entrepreneurship - definition, characteristics - causes of limited growth in India - remedies for women entrepreneurship development in India - Story of Chetana Gala-Sinha (Manadeshi Foundation) Practical: Visit any woman entrepreneur and prepare assignment on her interview.</p>	<p>Module I Micro, Small and Medium Enterprises (MSME) - Definition -Importance - Problems & remedies of MSME- - Steps involved in the formation of small and medium enterprises- location, clearances, permits required, formalities, licensing and registration procedure, E-commerce, Franchising - concept, characteristics & importance.</p> <p>Practical: Group discussion on various concepts in this module.</p> <p>Module II Women Entrepreneurship-definition, characteristics - causes of limited growth in India - remedies for women entrepreneurship development in India - Story of Chetana Gala-Sinha (Manadeshi Foundation) Practical: Visit any woman entrepreneur and prepare assignment on her interview.</p>	-	
		<p>Module III Rural & Agro Entrepreneurship - Concept - Problems of rural entrepreneurship in agricultural sector and village industry - Strategies for rural entrepreneurship development. Agro entrepreneurship- meaning and concept, Importance, entrepreneurial opportunities in Agro sector, Challenges before Agro entrepreneurship. Practical: Prepare power point presentation on self-employment opportunities in rural and agro entrepreneurship.</p>	<p>Module III Rural & Agro Entrepreneurship - Concept - Problems of rural entrepreneurship in agricultural sector and village industry - Strategies for rural entrepreneurship development. Agro entrepreneurship- meaning and concept, Importance, entrepreneurial opportunities in Agro sector, Challenges before Agro entrepreneurship. Practical: Prepare power point presentation on self-employment opportunities in rural and agro entrepreneurship.</p>		
		Module IV	Module IV	-	

		<p>Project Management - Concept of Project, Project management- Stages of project management - Project appraisal & feasibility study - Introduction of company- Types of company, LLP, Concept of Business Plan, Key elements of Business Plan - Project Report- Project for Dairy, Retail stores, Beauty Parlor and ecofriendly bag production.</p> <p>Practical: Visit any business entity and prepare project report.</p>	<p>Project Management - Concept of Project, Project management- Stages of project management - Project appraisal & feasibility study - Introduction of company- Types of company, LLP, Concept of Business Plan, Key elements of Business Plan - Project Report- Project for Dairy, Retail stores, Beauty Parlor and ecofriendly bag production.</p> <p>Practical: Visit any business entity and prepare project report.</p>		
B.Com-III B/C	Business Regulatory Framework-II	<p>Module – I- Company Act, 2013 Concept and Classification of Company. Features of Different types of Companies- Procedure of incorporation- Memorandum of Association- Articles of Association- Prospectus- Shares-Share capital- Management of Companies-Qualification and appointment of directors- Removal of Directors- Arbitration and Compromise- Winding up of company.</p>	<p>Module – I- Company Act, 2013 Concept and Classification of Company. Features of Different types of Companies- Procedure of incorporation- Memorandum of Association- Articles of Association- Prospectus- Shares-Share capital- Management of Companies-Qualification and appointment of directors- Removal of Directors- Arbitration and Compromise- Winding up of company.</p>		
		<p>Module – II- Securities and Exchange Board of India Act,1992 (SEBI) Establishment of SEBI-Powers and functions of SEBI- Registration of stock brokers, Sub-Brokers-Role of stock Exchange Recognition of Stock Exchange-Trading of Securities, Listing of Securities.</p>	<p>Module – II- Securities and Exchange Board of India Act,1992 (SEBI) Establishment of SEBI-Powers and functions of SEBI- Registration of stock brokers, Sub-Brokers- Role of stock Exchange Recognition of Stock Exchange-Trading of Securities, Listing of Securities</p>		
		<p>Module – III- Information Technology Act, 2000 Introduction- objectives- Internet-Privacy- Pornography- E-commerce- Digital Signature- Cybercrimes- Legal provisions relating to Cybercrimes. (Basic idea)</p>	<p>Module – III- Information Technology Act, 2000 Introduction- objectives- Internet-Privacy- Pornography- E-commerce- Digital Signature- Cybercrimes- Legal provisions relating to Cybercrimes. (Basic idea)</p>		
		<p>Module – IV- Intellectual Property Rights Trademarks- Patents, Copy Rights, Registration of designs (only concepts)- Right to Information Act, 2005- Nature- Scope of RTI- Legal provisions under RTI</p>	<p>Module – IV- Intellectual Property Rights Trademarks- Patents, Copy Rights, Registration of designs (only concepts)- Right to Information Act, 2005- Nature- Scope of RTI- Legal provisions under RTI</p>		
B.Com III	Industrial Management Paper- III	<p>Module-I Inventory management: Meaning, and objectives of material Inventory Management, receipts and issue of (bin card, store ledger) pricing of material issues EOQ, ABC (FIFO & LIFO) Analysis & VED Classification, Just In Time (JIT) Production meaning, Techniques and advantages</p>	<p>Module-I Inventory management: Meaning, and objectives of material Inventory Management, receipts and issue of (bin card, store ledger) pricing of material issues EOQ, ABC (FIFO & LIFO) Analysis & VED Classification, Just In Time (JIT) Production meaning, Techniques and advantages</p>		
		<p>Module-II Production, planning and control:</p>	<p>Module-II Production, planning and control:</p>		

		<p>Concept, Meaning, Objectives, Components of PPC, Importance of PPC, Techniques of PPC. Routing, Scheduling, Dispatching and Follow Up, Limitations.</p> <p>Module-III Productivity and Quality management:</p> <p>a. Productivity: Meaning, Importance And Measurement, Factors Influencing Productivity, Methods of Improving Productivity Production Vs Productivity.</p> <p>b. Quality management: Concept of management-quality, Evolution of quality Inspection, Quality Control, Quality Assurance and TQM, SIX SIGMA.</p>	<p>Concept, Meaning, Objectives, Components of PPC, Importance of PPC, Techniques of PPC. Routing, Scheduling, Dispatching and Follow Up, Limitations.</p> <p>Module- III Productivity and Quality management:</p> <p>a. Productivity: Meaning, Importance And Measurement, Factors Influencing Productivity, Methods of Improving Productivity Production Vs Productivity.</p> <p>b. Quality management: Concept of management-quality, Evolution of quality Inspection, Quality Control, Quality Assurance and TQM, SIX SIGMA.</p>		
		<p>Module-IV Supply Chain and Supply Logistic Management:</p> <p>a. Evolution Supply chain management: Concept, Components of Supply Chain, of Supply Chain, Push Vs. Pull Chain Management. Supply Chain, Drivers of Supply</p> <p>b. Logistic Management: Meaning, Objectives, and Management, Activities Importance of Logistic of the Warehousing, Material Logistic Functions- Transportat011, Handling and Packaging.</p>	<p>Module-IV Supply Chain and Supply Logistic Management:</p> <p>a. Evolution Supply chain management: Concept, Components of Supply Chain, of Supply Chain, Push Vs. Pull Chain Management. Supply Chain, Drivers of Supply</p> <p>b. Logistic Management: Meaning, Objectives, and Management, Activities Importance of Logistic of the Warehousing, Material Logistic Functions- Transportat011, Handling and Packaging.</p>		
M.Com	Managerial Economics	<p>Module-I</p> <p>Price Determination Under Perfect and imperfect market</p> <p>1.1 Perfect Competition – price determination in short run and long run</p> <p>1.2 Monopoly- price determination - meaning and degrees of price discrimination</p> <p>1.3 Monopolistic Competition –price determination in short run and long run</p> <p>1.4 Oligopoly Market – types and price leadership model</p>	<p>Module-I</p> <p>Price Determination Under Perfect and imperfect market</p> <p>1.1 Perfect Competition – price determination in short run and long run</p> <p>1.2 Monopoly- price determination - meaning and degrees of price discrimination</p> <p>1.3 Monopolistic Competition –price determination in short run and long run</p> <p>1.4 Oligopoly Market – types and price leadership model</p>		
		<p>Module-II</p> <p>Pricing Practices and Investment Analysis.</p> <p>1.1 Cost plus pricing – Multiple pricing – Price discrimination – International Price discrimination and Dumping – Transfer Pricing</p> <p>1.2 Capital Budgeting – Need – Criteria for Project appraisal – Pay</p>	<p>Module-II</p> <p>Pricing Practices and Investment Analysis.</p> <p>1.1 Cost plus pricing – Multiple pricing – Price discrimination – International Price discrimination and Dumping – Transfer Pricing</p> <p>1.2 Capital Budgeting – Need – Criteria for Project appraisal – Pay</p>		

B.Com III	Industrial Management Paper- IV	<p>Compensation Management:</p> <p>Objectives of compensation planning, factors influencing compensation planning, types of compensation, characteristics of a desirable wage plan,, methods of wage payment, wage theories, wage structure and wage policy , state regulation of wages. Incentive Plans--- Individual based incentive plans, group or team based incentive plan. Bonus, fringe benefits---need and types</p>	<p>Compensation Management:</p> <p>Objectives of compensation planning, factors influencing compensation planning, types of compensation, characteristics of a desirable wage plan,, methods of wage payment, wage theories, wage structure and wage policy , state regulation of wages. Incentive Plans--- individual based incentive plans, group or team based incentive plan. Bonus, fringe benefits---need and types</p>
		<p>Employee Discipline And Grievances:</p> <p>Types of Discipline, Causes of Indiscipline, Disciplinary Actions, Steps In Disciplinary Actions</p> <p>Causes of Grievance, Effects, of Grievances, Elements Required For An Effective Grievances Handling, Steps In Grievances Handling, Benefits of Grievances Handling, Industrial Disputes Meaning, Indian Industry: Grievance Management.</p>	<p>Employee Discipline And Grievances:</p> <p>Types of Discipline, Causes of Indiscipline, Disciplinary Actions, Steps In Disciplinary Actions</p> <p>Causes of Grievance, Effects, of Grievances, Elements Required For An Effective Grievances Handling, Steps In Grievances Handling, Benefits of Grievances Handling, Industrial Disputes Meaning, Indian Industry: Grievance Management.</p>
		<p>Human Resource Accounting, Audit and Human Resource Information System:</p> <p>Concept of Human Resource Accounting (HRA) objectives, advantages. Methods of Human Resource Accounting.</p> <p>Concept of HR Audit, objectives of HR Audit, HR Audit Process.</p> <p>Concept of Human Resource Information System (HRIS) objectives, advantages, limitations of HRIS, significance of HRIS. Significance of HRIS in today's Corporate World.</p>	<p>Human Resource Accounting, Audit and Human Resource Information System:</p> <p>Concept of Human Resource Accounting (HRA) objectives, advantages. Methods of Human Resource Accounting.</p> <p>Concept of HR Audit, objectives of HR Audit, HR Audit Process.</p> <p>Concept of Human Resource Information System (HRIS) objectives, advantages, limitations of HRIS, significance of HRIS. Significance of HRIS in today's Corporate World.</p>
		<p>International HRM:</p> <p>Concept Of IHRM, Difference Between Domestic HRM And IHRM, External Factors Impacting IHRM, IHRM Activities.</p>	<p>International HRM:</p> <p>Concept Of IHRM, Difference Between Domestic HRM And IHRM, External Factors Impacting IHRM, IHRM Activities.</p>

		<p>Book Worksheet - Accounting Worksheet or Form of Revenue and Non Revenue Values</p> <p>Peak load pricing</p> <p>Administrative pricing</p> <p>Numerical examples</p>	<p>Book Worksheet - Accounting Worksheet or Form of Revenue and Non Revenue Values</p> <p>Peak load pricing</p> <p>Administrative pricing</p> <p>Numerical examples</p>		
		<p>Methods - III</p> <p>Business Cycles</p> <p>1.1 Types of Business cycle</p> <p>1.2 Controlling business cycle - measures</p> <p>1.3 Theories of business cycle - CAB With theory, Schumpeter theory, Samuelson's Theory, and Gardner's theory, Keynes Theory</p> <p>1.4 Relevance of Business cycle theory</p>	<p>Methods - III</p> <p>Business Cycles</p> <p>1.1 Types of Business cycle</p> <p>1.2 Controlling business cycle - measures</p> <p>1.3 Theories of business cycle - CAB With theory, Schumpeter theory, Samuelson's Theory, and Gardner's theory, Keynes Theory</p> <p>1.4 Relevance of Business cycle theory</p>		
		<p>Methods - IV</p> <p>Inflation</p> <p>1.1 Demand pull and cost push inflation and gap</p> <p>1.2 Inflation in terms of Demand -pull and cost - push factor - WPI, CPI and RPI</p> <p>1.3 Effects of inflation- Measures to Control inflation, Phillips curve -short run and long run</p> <p>1.4 Definition-Definition characteristics, Measures to Control</p>	<p>Methods - IV</p> <p>Inflation</p> <p>1.1 Demand pull and cost push inflation and gap</p> <p>1.2 Inflation in terms of Demand -pull and cost - push factor - WPI, CPI and RPI</p> <p>1.3 Effects of inflation- Measures to Control inflation, Phillips curve -short run and long run</p> <p>1.4 Definition-Definition characteristics, Measures to Control</p>		
M.Com II	Business Finance	<p>Methods - I</p> <p>Capital Structure:</p> <p>Primary Capital Market: Meaning, role, functions and methods of raising/procure securities in primary capital market.</p> <p>Secondary Capital Market: Meaning, evolution of stock market in India, role and functions of stock exchange, trading mechanism in stock market.</p> <p>SEBI: Role of SEBI in regulating capital market in India.</p> <p>Depository: Meaning, role, benefits and present position in India. National Securities Depository Limited (NSDL) and Central Depository Services India Limited (CDSL).</p>	<p>Methods - I</p> <p>Capital Structure:</p> <p>Primary Capital Market: Meaning, role, functions and methods of raising/procure securities in primary capital market.</p> <p>Secondary Capital Market: Meaning, evolution of stock market in India, role and functions of stock exchange, trading mechanism in stock market.</p> <p>SEBI: Role of SEBI in regulating capital market in India.</p> <p>Depository: Meaning, role, benefits and present position in India. National Securities Depository Limited (NSDL) and Central Depository Services India Limited (CDSL).</p>		
		<p>Methods - II</p> <p>Monetary Policy, Prudential Management and</p>	<p>Methods - II</p> <p>Monetary Policy, Prudential Management and</p>		

		<p>– Back Method – Accounting Method or Rate of Return and Net Present Value, Pick load pricing Administered pricing Numerical examples</p>		
		<p>Module–III Business Cycles 3.1.Types of Business cycle 3.2 Controlling business cycle - measures 3.3 Theories of business cycle - Cob Web theory, Schumpeter theory- Samuelson's Theory, and Godwin's theory, Keynes Theory 3.4 Relevance of Business cycle theory</p>	<p>– Back Method – Accounting Method or Rate of Return and Net Present Value, Pick load pricing Administered pricing Numerical examples</p>	
M.Com II	Business Finance	<p>Module–IV Inflation 1.1 Demand pull and cost push inflation and gap 1.2 Inflation in terms of Demand –pull and cost – push factor – WPI, CPI and RPI 1.3 Effects of inflation- Measures to Control inflation, Phillips curve –short run and long run 1.4 Deflation-Definition characteristics, Measures to Control</p>	<p>Module–IV Inflation 1.1 Demand pull and cost push inflation and gap 1.2 Inflation in terms of Demand –pull and cost – push factor – WPI, CPI and RPI 1.3 Effects of inflation- Measures to Control inflation, Phillips curve –short run and long run 1.4 Deflation-Definition characteristics, Measures to Control</p>	
		<p>Module – I Capital Structure: Primary Capital Market: Meaning, role, functions and methods of selling/corporate securities in primary capital market. Secondary Capital Market: Meaning, evolution of stock market in India, role and functions of stock exchange, trading mechanism in stock market. SEBI: Role of SEBI in regulating capital markets in India. Depository: Meaning, role, benefits and present position in India. National Securities Depository Limited (NSDL) and Central Depository Services India Limited (CDSL).</p>	<p>Module – I Capital Structure: Primary Capital Market: Meaning, role, functions and methods of selling/corporate securities in primary capital market. Secondary Capital Market: Meaning, evolution of stock market in India, role and functions of stock exchange, trading mechanism in stock market. SEBI: Role of SEBI in regulating capital markets in India. Depository: Meaning, role, benefits and present position in India. National Securities Depository Limited (NSDL) and Central Depository Services India Limited (CDSL).</p>	
		<p>Module – II Mutual Funds, Portfolio Management and</p>	<p>Module – II Mutual Funds, Portfolio Management and</p>	

		<p>Micro Finance and Credit Rating: Mutual Funds: Meaning and importance and various types of mutual funds - Money Market Funds, Income Funds, Bond Funds, Balanced Funds, Equity Funds, International Funds and Index Funds. Portfolio Management: Meaning, importance, objectives and various issues in portfolio construction. Financial Inclusion: Meaning, needs and government policies. Micro Finance: Concept, features, needs and present position in India. Credit Rating: Meaning, need, credit rating agencies in India and methodology of credit rating.</p>		
		<p>Module – III Corporate Failure and Restructuring: Corporate Failure: Meaning, causes and remedies. Corporate Restructuring: Meaning, benefits, legal procedure and forms of restructuring - mergers, amalgamation, acquisition, demerger, divesture and buy out.</p>		
		<p>Module – IV International Business: International Finance: Concept and importance. Foreign Institutional Investors (FIIs) and Foreign Direct Investment (FDI): Concept, importance, government policy and difference between FII and FDI. Instruments of International Finance: Introduction of various instruments like American Depository Receipts (ADR), Global Depository Receipts (GDR), Indian Depository Receipts (IDR), Foreign Currency Convertible Bonds (FCCB) and Euro Convertible Bonds (ECB).</p>		
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(Signature of the Head of Department)



(Signature of the Teacher)
Chowhan S.N.