

"Education for Knowledge, Science and Culture" -Shiksahnmaharshi Dr. Bapuji Salunkhe Vivekanand College, Kolhapur (Autonomous) Internal Quality Assurance Cell 2020-2021



Quality Initiatives/ Activities Report

Department of B.Sc. Computer Science (Entire)

One Page Report: Workshop on Digital Marketing

1.	Name of the Department	B.Sc. Computer Science (Entire)
2.	Name of the Activity	Workshop on Digital Marketing
3.	Date/Duration	3rd March 2020
4.	Aims/ Objectives	 To develop cohesive market strategies and execute effective digital marketing campaigns. To execute online marketing initiatives, run search and display advertising campaigns, and optimize performance to drive results.
5.	Number of Beneficiaries	48
6.	Expenditure and Findings	Nil
7.	Brief Description	The department of B.Sc. Computer Science (Entire) has organized the workshop on Digital Marketing at department. Total 39 participants have taken the benefit from this workshop. The resource person for this workshop was Mr. Kush Bhardwaj. He Explored various aspects such as website building and optimization, content strategy development, social media utilization, advertising tactics, lead conversion and nurturing, as well as tracking and monitoring performance through hands on. He explained real-life case examples to understand the nuances of creating search and display advertisements using the Google Ads platform.
8.	Outcomes	 Participants have gained a deep understanding of how the internet has transformed the way brands engage with consumers. Participants learnt the step-by-step process of creating and implementing digital marketing plans. Explore various aspects such as website building and optimization

Miss Pallavi M. Dessai



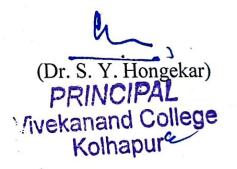


Vivekanand College, Kolhapur (Autonomous) Notice

1880/2019-20

Date: 10.02.2020

The Coordinators of the Professional Programmes of B.C.A. (Mr. Sunny S. Kale) and B.C.S. (Mrs. Pallavi Desai) are hereby informed that their departments have together been allocated Rs. 75000 to organize National Seminar/Conference in this academic year. You are directed to jointly plan and conduct a National Seminar/Conference before 20 March, 2020. Please take note and do the needful.



Notice Received

Sr. No.	Name of the faculty	Department	Signature
1	Mr. Sunny S. Kale	B.C.A	
2	Mrs. Pallavi Desai	B.C.S	
	HENRY JUNE		
	1964 5		

B.C.S Dept. Vivekanand college, Date: 14/2/2020

To,

The Principal, Vivekanand college, Kolhapur (Autonomous).

Subject: Permission to organize one day national workshop on "Digital Marketing".

Respected Sir,

With reference to the letter with inward no. 1880/2019-20 regarding organization of national workshop,we, B.C.S Dept with B.C.A request your permission to organize one day national workshop on "Digital marketing". The workshop may be scheduled on 3rd March, 2020. Thanking you.

Your sincerely

(Miss. Pallavi M. Dessai) Head Dept. of B.Sc. Comp. Sci. (Entire) Vivekanand College, Kolhapur.





Centre Dear Sir/Ma'am,

This is to bring under your kind notice that our college confirms as a Training Centre & training will be held in our campus.

College Name: Vin Acone Topic Name: Dates/Month:

This is a confirmation that our college will be the Training Centre for technical training as mentioned above and provide the infrastructure support as required for the Session and registration charges are 1750 INR/- student.

We are appointing one faculty and two student coordinator to coordinate the entire event at our campus. Name and Contact Numbers of the coordinator are given below:

Name	Coordinator	Number	Email ID
Rajest . R. Marre	Faculty Coordinator	9890822720	Saymone 788 gring
	Student Coordinator	8411806869	vaibhaviukpega
Rajesh Yadau	Student Coordinator	8551060206	

Yours sincerely Makeintern.com



College Authority Name: Pollon M. D. Designation: HO D Head Dept. of B.Sc. Comp. Sci. (Entire Vivekanand College, Kolhapur.

Contact Us: Ms Priya: ka + 9.9582668797 (prejar ha@maksimern.cov)

One Day National Workshop for faculty on Digital Marketing

One day national workshop for faculty on digital marketing has been organized by B.Se. (Computer Science Entire) and B.C.A dept in association with Kshitij IIT Kharagpur on 3rd March 2020 at 9.00. All the committees are as follows:

1124 Loop Contains

1) Organizing Committee

Prin. Dr. S.Y.Hongekar	(Organizing Secretary)	
Dr. Kailas Patil	(I.Q.A.C. Co ordinator)	
Prof. Dr. M.M. Karanjkar	(Dean- Science Faculty)	802
Prof. Mrs. R. Y. Patil	(Dean-Professional courses)	· · · · · · · · · · · · · · · · · · ·
Miss Pallavi M. Dessai	Convener	Ð.
Mr. Vijay Pujari	Convener	Ingen
Mr. Rajesh R. Mane		Bernen
Ms. Vaishali C. Dalvi		Kalvi.
Mr. Namdev P. Mote		-M
Mrs. Neeta N. Bargale		NB
Ms. Radhika M. Patil		(Impatr
Ms. Nadiya D. Patel		pladie
Ms. Vaishali D. Patil		En
Mrs. Megha Patil		Party
Mr. R.S.Sawant		BAREt



2) Brochure and Invitation Committee

Miss Pallavi M. Dessai	
Mr. Rajesh R. Mane	Remon

3) Finance Committee

Mrs. Neeta N. Bargale	NER
Mr. Rajesh R. Mane	RRIMO
Mr. Vijay Pujari	Volanj

4) Publicity Committee

Miss Pallavi M. Dessai	9
Mr. Rajesh R. Mane	RRM
Ms. Vaishali D. Patil	Rob

5) Registration, Certificate and Feedback Committee

Mr. Abhijit Kadam	GM
Ms. Radhika M. Patil	Anodhil
Mrs. Megha Patil	19 dil

6) Local arrangement, Accommodation Committee

Mr. Rajesh R. Mane	Remo	
Mr. R.S.Sawant	RULE	

7) Food Committee

Ms. Vaishali C. Dalvi	Xalui
Mr. Namdev P. Mote	At



8) Technical Committee

Mr. Vikram Ghatage	Chatage
Mr. Sandeep Pawar	AS

9) Stationary Committee

Mr. Rajesh R. Mane	permine
Mr. Abhijit Kadam	Ol

10) Inaugration Committee

Mr. Rajesh R. Mane	Remme
Ms. Vaishali D. Patil	P
Miss Samiksha Pharakate (Anchoring)	Hampet.

11) Decoration Committee

Ms. Nadiya D. Patel	+ Nadie
Mrs. Megha Patil	Dealey

HEAD EPARTMENT OF B.SC. COMPUTER SCIENCE (ENTRE) WVEKANAND COLLEGE, KOLHAPUR , AUTONOMOUS)



Recog. No. H.S.C /1074/R-1/DT : 8-8-1976 Code No. 23-09-002 Estd : June 196 "ज्ञान, विज्ञान आणि सुसंस्कार यांसाठी शिक्षण प्रसार" शिक्षणमहर्षी डॉ. बापजी साळखे Shri Swami Vivekanand Shikshan Sanstha's KANAN D COLLEGE, KOLHAP 2130, 'E' Tarabai Park, Kolhapur, Dist, Kolhapur-416 003 Affiliated to Shivaji University, Kolhapur (M.S.) NAAC Reaccredited : "A" (CGPA 3.24) on 19-01-16 (3rd Cycle) OLDEN JUEH EAR 2013-1 **College with Potential for Excellence** पूर्ण मुलवलकी क्य बर्च "Star College" by D. B. T. Govt. of India NIRF Ranking - 1" in Shivaji University, 5th in Maharashtra and 58th in India Ph. : 0231-2658612, 2658840 Fax : 0231-2658840 Resi.: 0231-2653962 Website : www.vivekanandcollege.org E-mail : info@vivekanandcollege Principal Secretary Chairman President under Dr. S. Y. Hongekar Prin. Mrs. Shubhangi Gavade Hon. Chandrakant Dada Patil Prin. Abhaykumar Salunkhe M.A., M.Ed., P.G.D.T.E., M.Phil., Ph.D. apuji Salunkhe Minister of Revenue, Relief & Rehabilitation, Public works, Govt. of Maharashtra M.Sc., B.Ed M.A

Ref No. VCK/ 2072 19-20

Invitation

Date-29/02/2020

Date : 28 2 20 20

To, Dr. R. V. Kulkarni, Head of the Dept. M.C.A CSIBER Kolhapur.

Respected Sir,

We are honored and pleased to invite you as a chief guest for Inauguration function of the one day national work shop on "Digital Marketing" organized by Department of B.Sc. (CS Entire) and Department of BCA Vivekanand College Kolhapur (Autonomous), on Tuesday, 03 March 2020 at 10.00 am. It would be such a huge privilege to have you with us at this special occasion.

We genuinely hope that you honor us with your presence. Please accept our invitation and grace the event.

Regards,

(Miss. P. M. Desai)

Conveyer

20295



(Dr. S. Y. Hongekar)

PRINCIPAL Vivekanand College Kolhapur

Mr. Kush Bhardwaj



a Lite space

Overview

A professional with years of experience in Digital Marketing, Entrepreneurship, E-Commerce and creativity trainer transforming people, brands and processes. If creating a culture of innovation in your organization is on your agenda, or you want to train your idea-champions feel free to exchange ideas with him.

He is a serial entrepreneur he currently runs digital marketing agency known as Huphe. He is consultant to lot of Indian and International startups. Over his career span he has worked with startups to MNC's. Some of notable clients he has worked with are Coca Cola, Mahindra Life spaces, UBM India, Reliance Securities & Cybertech etc

He is an experienced Marketer with insightful experience In Digital Marketing, E commerce and web analytics. Proven abilities in Project Management, Account Management, Strategic Brand management, Lead generation and customer acquisition. Strong capability to create and execute new marketing campaigns from the ground up. Proven history in measuring results using ROI models and KPIs.

Core Competencies

- Online Marketing
- Social Media
- Marketing Strategy
- Email Marketing
- Digital Marketing
- Business Development
- Facebook
- Microsoft Office
- SEM See
- PPC
- Lead Generation
- Direct Marketing
- CRM
- Business Strategy
- Microsoft Excel
- Online Advertising
- E-commerce
- Advertising Marketing Communications
- Google Analytics
- Web Analytics
- Facebook Fan Page Creation



Associate ADS (Campaign Management) Exponential-e

Description:

- Managing online ads & branding of the companies client.
- Finalizing behavioral & Client online targeting to get converted users.
- · Regular contact with various internal & external stake holder of the campaign.
- Understanding Global marketing trend, reporting & applying on Ad campaigns.
- Implementing various "Online Print (Ad's)" techniques to make banner attractive.
- Digital Campaigns, Loyalty Campaigns, Engagement Campaigns, Banner Engagement.

Role & Responsibilities

- Optimized online Ads, Online Reputation Management & branding of various clients in US, UK & India. (AT&T, Mazda, Disney, Nestle, Kia, Nissan, etc.)
- Desired analysis of target customer & clients with required creative & ads content finalizing.
- Resolved over all clients issues related to data, targeting, results & third party discrepancy.
- Optimizing the campaign in various ways to get converted results with given duration.
- Regular contact with Account & Marketing Head of versatile businesses in India & Abroad.
- Editing java codes & creative to set the campaign live & finalizing to get customer attraction.
- Rich media engagement, Loyalty & Engagement based campaign, ORM & Behavioral scanning.

Making and Monitoring social profiling and views with blogs, forums & various social media channel.

<u>BDE</u>

<u>Bajaj Finance Ltd</u>

<u>India</u>

Description:

- Generated leads in auto sales & financial negotiations. (Collateral /non collateral loans.)
- Evaluate reports and documents prepared by subordinates.
- Handled the tasks of preparing quotations for different products.
- Responsible for the entire sales from prospecting up to closing.

Role & Responsibilities:

- Sharpened negotiation skills & customer orientation approach.
- Developed a number of strategies to integrate information, payment and products.
- Boosted sales revenue by 56% in 12 months.
- Developed/Negotiated loyalty program under promotional sales period.



Organizing Committee

Prin. Dr. S.Y.Hongekar (Organizing Secretary) Dr. Kailas Patil (I.Q.A.C. Co ordinator) Prof. Dr. M.M. Karanjkar (Dean- Science Faculty) Prof. Mrs. R. Y. Patil (Dean-Professional courses) Mr. Rajesh R. Mane Ms. Vaishali D. Patil Mr. Namdev P. Mote Mr. R.S.Sawant Ms. Vaishali C. Dalvi Mrs. Megha Patil Mrs. Neeta N. Bargale Ms. Radhika M. Patil Ms. Nadiya D. Patel

How to Reach Kolhapur

- * Ujalaiwadi Airport is 10 km from the main city of Kolhapur.
- * There are number of Trains that leaves Dadar, Mumbai, Solapur, Bangalore etc. for Kolhapur.
- * Kolhapur can be reached easily from Mumbai, Goa, Solapur and other places



Our Inspiration

Hon.Shri.Chandrakant (Dada) Patil

State President BJP Maharashtra, President, Shri Swami Vivekanand Shikshan Sanstha, Kolhapur.

Hon. Prin. Abhaykumar Salunkhe

Chairman, Shri Swami Vivekanand Shikshan Sanstha, Kolhapur.

Hon. Prin. Mrs. Shubhangi Gavade

Secretary, Shri Swami Vivekanand Shikshan Sanstha, Kolhapur.

Venue : B.C.S. department biotechmology building Vivekanand College, Kolhapur.

To,

From : Dr. S. Y. Hongekar, Principal,

OLLEGE Xivekanand College, Kolhapur. STD (Autonomous) - 416 003. UNE Contact (0231) 2658612 "Education for Knowledge, Science and Culture" - Shikshanmaharshi Dr. Bapuji Salunkhe





Shri Swami Vivekanand Shikshan Sanstha's

VIVEKANAND COLLEGE, KOLHAPUR (Autonomous)

(NAAC Accredited 'A' with-CGPA 3.24 in 3rd cycle. College with Potential for Excellence)

Website : www.vivekanandcollege.org

One Day National Workshop on **Digital Marketing** 3rd March, 2020



Organized by Department of B.Sc. (CS Entire) & B.C.A. VIVEKANAND COLLEGE, KOLHAPUR (Autonomous) In association with makeintern and Kshitij IIT Kharagpur "Dissemination of Education for Knowledge, Science & Culture" -Shikshanmaharshi Dr. Bapuji Selunkhe



Shri Swami Vivekanand Shikshan Sanstha's VIVEKANAND COLLEGE, KOLHAPUR B.Sc. Comp Sci.(Entire) and B.C.A. Department Jointly organize

One Day National Workshop on Digital Marketing

Sanstha Prayer

Welcome & Introduction

Chief Guest Speech

Key-Note Speaker

Chairperson Speech

Thanks Giving

Anchoring

: From Cassette

: Miss Pallavi M. Dessai.

Convener B.C.S. Dept. Vivekanand College, Kolhapur.

: Dr. R. V. Kulkarni

H.O.D., M.C.A. Dept. CSIBER, Kolhapur.

: Mr. Khush Bhardwaj.

AVP Digital Consultant/Head Mymoney, Mantra and StartUp

: Mr. S.M. Ruikar

Acting Principle Vivekanand College, Kolhapur.

: Miss. Nadiya Patel

: Samiksha Pharakate.

Venue :- B.C.S. Department, Biotechnology Building, Vivekanand College

Date :- 03/02/2020

Time :- Moring 10:00 P.M.



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2/27/2020 20:53:21 Kavita Tiwade	kavitaliwade@ginamail.com	Vivekanand College, Kolhapur.	8275450187 Yes	akshayswami99@gmail.com
	vijaypujari2574@gmail.com	Vivekanand College,Kolhapur Auto	9975717289 Yes	nitin_belgaum@rediffmail.com
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		Vivekanand College Kolhapur	8551060206 Yes	skumarchinchali@gmail.com
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Shri Swami Vivekanand Shikshan Sanstha's

Vivekanand College (Autonomous), Kolhapur.

Department of B.Sc (CS Entire) & B.C.A

"National Workshop on Digital Marketing - 2020"

Date:- March 3rd , 2020

Day:- Tuesday

Registration List

	Sr.No. Name		Email		Telephone/ mobile no. Email Address	Sign
	1 Radhika	M Patil	patilradhika1987@gmail.com	Vivekanand college kolhapur	9673212826	Real
2	Rajesh Mane	Ramchandra	rajmane78@gmail.com	Vivekanand College	9890822720	P
* 3	Prashan	t G Tandale	prashant.g.tandale@gmail.com	Bharati Vidyapeeth Institute of Management Kolhapur	prashant g tand 9922496987 il.com	CL
*	Rahul R	Patil	rahulpatilm37@gmail.com	D A B N College Chikhali	rahulpatilm37@ 9421285495 m +919850596 sunilmalgaonk	for the 3
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4 6	Ms Sonar	n Babar	sonam.babar@sanjayghodawatuni versity.ac.in	Sanjay Ghodavat University, Kolhapur	sonam.babar 7020139480 dawatunivers	
7	Kalloli P S		Kallolips@gmail.com	Bhogawati Mahavidyalaya, Kurukali	9890088897 Kallolips@g	mail.com
8	Nadiya Da	ra Patel	nadia patel786@gmail.com	BCS Sept. Vivekananda college, kolhapur	nadia patel 9766742233 m	786@gmail co pad your
9	Mr Namde	v Mote	motenamdev@gmail.com	Vivekanand college kolhapu	r 9921990399 motenamd	lev@gmail.com NIMe
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Head Den B.Sc. Comp. Sci. (Entire). Vivekanand College, Kolhapur.

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16 Akshay Ramesh . NITIN GANGAR			8275450187 harunsn@rediffmail.com
16 NITIN GANGARA CHAVAN	Swami akshavswamina -	Dattajirao Kadam Arts, Science	are issued iffmail.com
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Rajesh Birusingh Yadav	mr.raj1275@gmail.com		8788311902 om
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Shri Swami Vivekanand Shikshan Sanstha's

Vivekanand College (Autonomous), Kolhapur.

Department of B.Sc (CS Entire) & B.C.A

"National Workshop on Digital Marketing - 2020"

Date:- March 3rd , 2020

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Day:- Tuesday

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Registration List

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Sr.No. Name	Email	Organization/ Institution	Telephone/ mobile no. Email A	Address	Sign
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"Education for Knowledge, Science and Culture" Shikshanmaharshi Dr. BapujiSalunkhe Shri Swami Vivekanand Shikshan Sanstha's Vivekanand College (Autonomous), Kolhapur. Department of B.Sc (CS Entire) & B.C.A "National Workshop on Digital Marketing - 2020" Date:- March 3rd , 2020 Day:- Tuesday

Registration Form

Name: Mr	3. SWATE VENKATESH
Designation: _	VISITING FACULTY
Institution:	SGI
Address:	Atigre
Telephone:	9421104848
E-mail:	swativenkatesh 12 @ gmail.com
Rs. 500/-	Cash

Date: 03 03 2020

Note: Typed or Photostat copies of registration form can be used for registration



Signature

"Education for Knowledge, Science and Culture" Shikshanmaharshi Dr. BapujiSalunkhe Shri Swami Vivekanand Shikshan Sanstha's Vivekanand College (Autonomous), Kolhapur. Department of B.Sc (CS Entire) & B.C.A "National Workshop on Digital Marketing – 2020" Date:- March 3rd, 2020 Day:- Tuesday

Registration Form

Name: Nagashsee Vasuder Shanbhag Designation: Student Institution: Vivekanand College (Autonomous) Kolhapus Address: New Shahupuri, Kolhapus Telephone: 8788 311902 E-mail: nagashaee 2233 @ amail.com Rs. 500/-Cash

3rd March 2020 Date:

Note: Typed or Photostat copies of registration form can be used for registration



"Education for Knowledge, Science and Culture" Shikshanmaharshi Dr. BapujiSalunkhe Shri Swami Vivekanand Shikshan Sanstha's Vivekanand College (Autonomous), Kolhapur. Department of B.Sc (CS Entire) & B.C.A "National Workshop on Digital Marketing – 2020" Date:- March 3rd, 2020 Day:- Tuesday

		Registration Form
Name: <u>Sou</u>	izaj z	Eatish Susyavanshi
Designation:		
Institution:	Vive	Kanand College Kolhapus
Address:	R.	K Nagar, Kolhapurs
Telephone:		552244
E-mail:	Sairaj	surgavanshizze gmail.com
Rs. 500/-	Cash	N

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Note: Typed or Photostat copies of registration form can be used for registration



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Zonal Championship In association partners with Kshitij IIT Kharagpur

Certificate of Appreciation

Presented To

Mr. Rajesh R. Mane

(Sub Coordinator)

For Leading, Guiding & Managing Zonal Center Program on

Digital Marketing conducted by

Vivekanand College (Autonomous) Kolhapur

in collaboration with Zonal Championship at Kshitij IIT Kharagpur Event held on

3rd March 2020

(Hardeep Singh Puri) Director Makeintern



खूश भारद्वाज : विवेकानंद महाविद्यालयात डिजिटल मार्केटिंग कार्यशाळा उत्साहात व्यवसायवाढीसाठी डिजीटल मार्केटिंग आवश्यक

लोकमत न्यूज नेटवर्क

कोल्हापूर : आजच्या स्पर्धात्मक युगात आपला व्यवसाय वाढवायचा असेल तर डिजिटल मार्केटिंग आवश्यक आहे, असे मत आय.आय.टी. खरगपुर येथील ट्रेनर खुश भारद्वाज यांनी केले.

विवेकानंद कॉलेज (स्वायत्त) व मेक इन टर्न, क्षितीज आय.आय.टी. खरगपूर यांच्या संयुक्त विद्यमाने आयोजित डिजिटल मार्केटिंग या विषयावरील एकदिवसीय कार्यशाळेत ते बोलत होते. अध्यक्षस्थानी प्रा. एस. .एम. रुईकर होते. सायबर इन्स्टिट्यूटचे



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माहिती दिली. तसेच ब्लॉग रायटिंग, जाहिरात याबाबत प्रात्यक्षिकासह माहिती दिली. कार्यशाळेचे आयोजन महाविद्यालयाचे प्राचार्य डॉ. एस.

मार्गदर्शनाखाली बी. एस्सी. कॉम्प्यटर सायन्स (एंटायर) व बी.सी.ए. विभागाने केले. सदर कार्यशाळेत देशभरातील विविध महाविद्यालयांतील प्राध्यापक आणि विद्यार्थी सहभागी झाले होते. बी.सी.एस. विभागप्रमुख प्रा.पल्लवी देसाई यांनी स्वागत केले. प्रा. नादिया पटेल यांनी आभार मानले. प्रा. समीक्षा भविष्यातील संधी, आव्हाने याबद्दल फराकटे यांनी सूत्रसंचालन केले. यावेळी बी.एस्सी. कॉम्प्युटर सायन्स व बी.सी.ए. विभागातील सर्व प्राध्यापक, कर्मचारी व विद्यार्थी, विद्यार्थिनी उपस्थित होत्या.

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